BUILDING SMART CITIES TOGETHER

# SHARINGCITIES

## **Mobility Islands**

GC

a vital piece in the jigsaw that will manage the transition to clean green healthy shared urban mobility

Friday November 26th 2021





This project has received funding from the European Union's Horizon 2020 research and innovation programme under Grant Agreement N° 691895



## Mobility Islands...

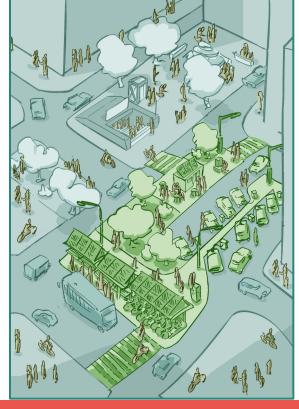
a vital piece in the jigsaw that will manage the transition to clean green healthy shared urban mobility

#### Infrastructure

Design & form

HARINGCTIES

- Integrated into city-wide digitally-enabled infrastructures to manage overall efficacy
- Energy production (PV) and storage
- Energy management system
- Connected to urban data
  platform
- Smart lighting for safety
- Green infrastructure for placemaking purposes



## People

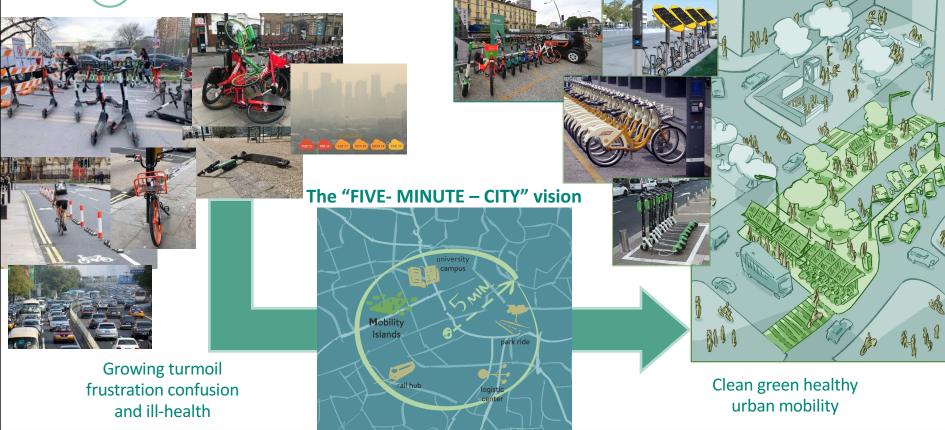
- Access to shared affordable convenient mobility services within a 5 minute walk
- · Gamification and incentives to shift behaviour
- Offers & informs rider choice
- Safe, secure, convenient locations
- Storage and services

## Mobility Assets & Services

- Bringing owned/shared eCars & eLogistics (Vans / Bikes) to a network of islands across the city to improve flow
- An exchange point between modes (walking / eBike / Micro-mobility / car; & with major transit hubs)
- Business models to attract investment and incentivise mode shift



## Macro & Micro Integration – aligning major transport hubs





## Mobility Islands – Components and services

attractive landscaped areas where people will want to be, whether they are travelling or not. Seating; tables; litter bins and e.g. water fountains to improve

ANCILLARY SERVICE: Concessions for Café; Storage lockers; Light logistics (pick up) services. Revenue

PUBLIC TRANSPORT – convenient access to / from public transport to provide seamless connectivity

DEMAND SHAPING travel information (mode options and availability, weatherinformed, pricing, booking, potential shared travel); booking and payment; incentives ('nudge' theory); ...



SOLUTION	Mobility Island RELEVANCE	Commentary			
e-Bike sharing	Hi	An essential first micro-mobility solution for Mobility Islands			
e-Car Sharing	Hi	An integration point for a city-wide or community eCar share scheme			
e-Vehicle Chargers	Hi	An array of different capacity chargers to cater for all mobility modes; priced to incentivise specific behaviours			
e-Logistics	Med	Potential to incorporate small light logistic service integration			
Smart Parking	Med	Integration into city parking system is feasible to optimise revenue from spare bays for eCars			
Digital Social Market	Med	A complementary platform to digitally support (collective behaviour change and incentive (local) commerce / SMEs			
Building Retrofit	Med	Potential for housing estates and developers to integrate mobility islands into the re-designs			
Sustainable Energy Mgmt Systems	Med	PV panels within the Mobility Island can interoperate with community renewable systems, and/or wider energy grid			
Smart Lampposts	Med	Lighting levels can be adjusted to ensure safety. Smart sensors (e.g. 'push-to-talk'; noise; CCTV) can enhance safety			
Data Platforms	Med	Integration with specific sector or city-wide platform(s) can enhance the mobility island network yet further			
CONVENTION	IAL	MOBILITY ISLAND			
Fransport engineeri	ng	Demand Shaping			
Heavy ('hard') infrastructure		'Soft' Light infrastructure			
Charging for eVehicle owners		Sustainable mobility for al			
ndividual cars		Shared multi-moda			
Elite		Inclusive			
<b>Fransport services</b>		Overall experience			
Costly		Affordable			

Dated model

#### 'Hub'

Sustainable 'Island'



## **Mobility Islands – Innovation**

Combining technical innovation with business models and bringing it to a service

Service

NHP

## Technology



## SHARINGCITIES Mobility Islands & Sharing Cities: What we have done

## **Mobility Island Components**

- 10 Parking spaces
  - 8 Parking spaces reserved to Car Sharing 2 Public Parking spaces equipped with EVCP
- **6 EV Charging Points:** ٠
  - 4 Normal Charge 22KW 2 Fast Charge 150 KW
- **10 Smart Parking Sensors** ٠

## **10 Mobility Islands**

- 60 EV Charging Points: ٠
  - 40 "Normal Charge"; 20 "Fast Charge";
- **100 Smart Parking sensors** ٠









# SHARINGCITIES Mobility Islands: What we are doing - Urban Replication and Scale Up



#### **Replication Target Areas**

- New Residential Districts
- Mall
- University Campus
- Urban Districts
- Transportation Hubs Rail Stations, Airports
- Tourism and Cultural Areas

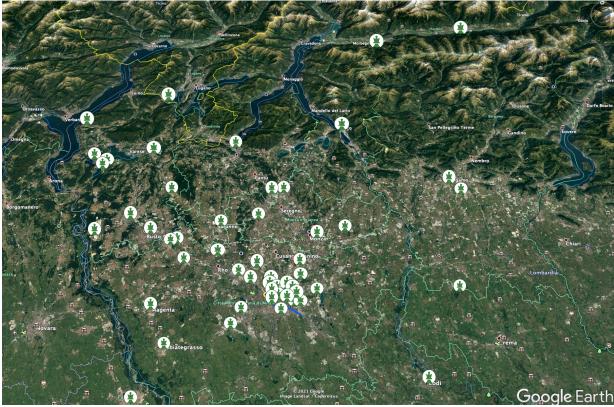
### **Ongoing Opportunities**

- Milan Mobility Islands scale Up
  - Private Parking Lots
  - Public spaces
- SEI Milano 30 ha urban development
- Linate Airport
- Italian Airports
- Main Italian Cities' Private Parking Lots
- Corporation Mobility Hubs

## New Metropolitan Areas Scale Up

- Naples Network
- Sharing Cities' cities
- The Cities in the audience
- UK Small Cities network

## Mobility Islands & Sharing Cities: The "5 Minutes Region" -Connecting Lombardy



#### **Regional Scale-up coverage**

- 70% of major and minor rail Hubs in Lombardy Region
- 3 out of 3 airports: Linate, Malpensa, Orio al Serio
- 12 out of 12 regional districts
- Principal cities, smaller towns, touristic locations
- Car sharing operators present on 90% network
- 5-minutes-city model
- Urban and extra-urban network

## Replication Target Areas at Regional Level

- Small Cities/Villages and towns
- Transportation Hubs Rail Stations, Airports
- Tourism and Cultural Areas
- Italian small cities and cultural areas



## 'Starter' Designs with built-in extendibility

## A Component Based approach

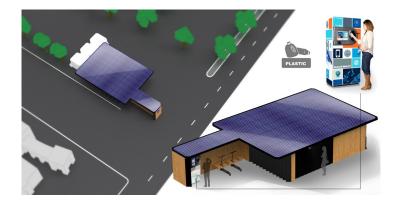
Model	Locations	eCars	Light Mobility	Scooters	PV & Storage	ICT Platforms	Related Smart Services	Budget Costs
'Light' / Pilot / Test / Low Investment, quick ROI	Trial sites: Towns/Villages; Holiday Locations; City districts	3-5	5-15	2-3	20 KW – 150 sqm	SEMS; EVCP; Community Sharing	Water fountains; Smart bins; Smart lockers Plugs for medical services	75 k€
The Norm	City-wide application. Large Apt complexes.	6-10	10-25	3-5	As much as needed	+ Smart Parking	+ Environmental sensors; eBke battery swap	100 k€
High End Specials	CBD; Rail Hubs; Shopping Malls; High Street; Campus	>10	20-75	5-7	Landmark	Any other sinergic urban digital service	+ Infocommercial Totem; Videosurvelliance	150 k€



11

## From concept to realization – the *Physical Hub*







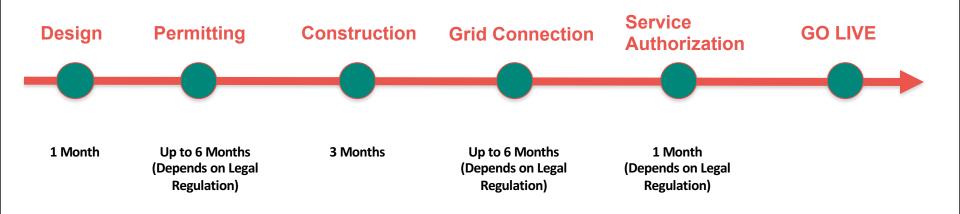




## Sustainable Design

- Wood from sustainable forests
- Production made with renewable energy
- Integrated PV Shelter
  - ONE Digital Access to smart city services
- 3 standard sizes
  - 12 sqm 3KW, 30.000 Km Zero emission trips,
  - 18 sqm 4KW, 40.000 Km Zero emission trips,
  - 25 sqm 12 KW, 120.000 Km Zero emission trips







#### SOURCES OF FINANCE

#### Public

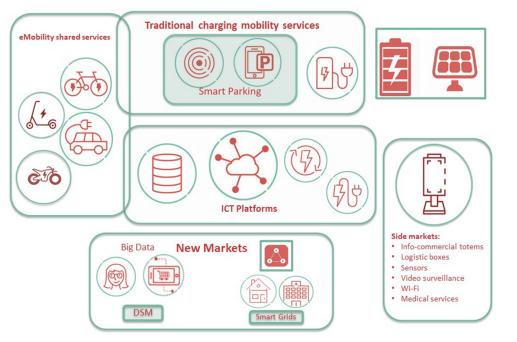
- Borough capex / opex (revenue) / other budgets
- Government grants
- Sovereign funds / loans
- EC H2020 project grants
- EU project development grants/ assistance (eg EIB)
- EU Structural and Investment Funds
- Institutional grants and loans

#### Private

- Commercial Market
- Pension funds / Insurance
- Philanthropic
- Industry

#### Blended

Mixed funding sources



#### **BUSINESS MODELS**

#### **Traditional Business Models**

- Traditional Public / 'City Hall'
- Concession
- PPP public private partnerships

#### **Innovative Business Models**

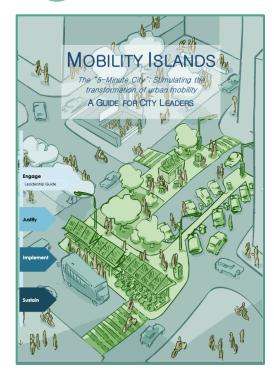
- ESCo Energy Services
- VASCo Value Added Services



More than half of integrated solutions is driven by the **public sector and by public financing business models** 

## Innovating Business Modelling - Users' based Business Model, a Bottom Up approach

# SHARINGCITIES Mobility Islands: Scale-up tools



**LEADERSHIP GUIDE** 



## SHARING CITIES PLAYBOOK

## SHARINGCITIES Mobility Islands: Scale-up THE 5-minutes-City What Mobility service do you need for your people?





## **Thank you!**





## NHP ESCo

## Valerio.siniscalco@nhp.it

Discesa Coroglio, 9 – 80123 Naples, Italy

www.nhp.it